

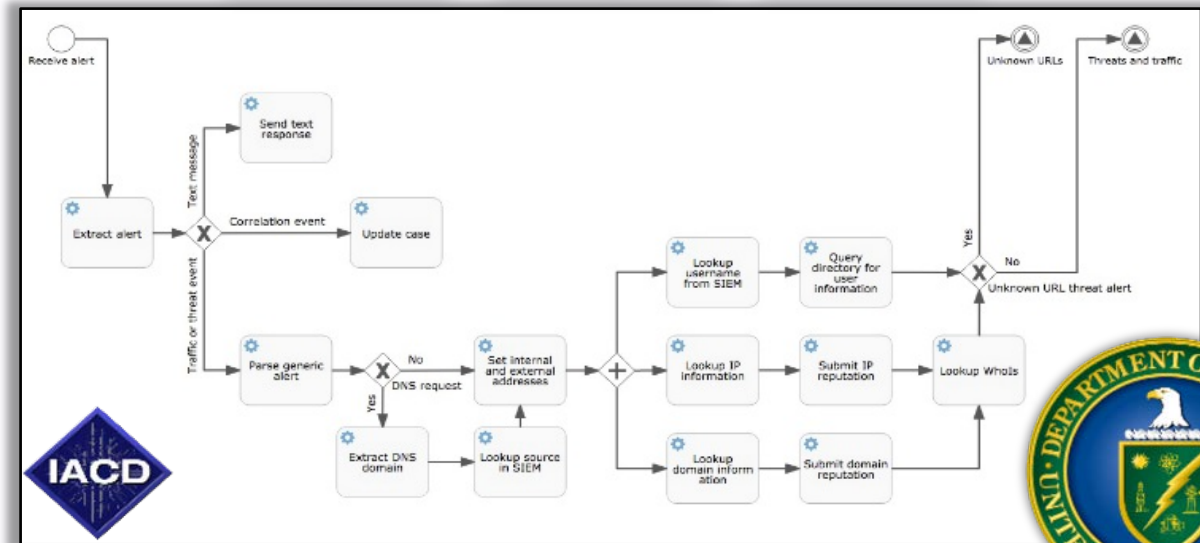
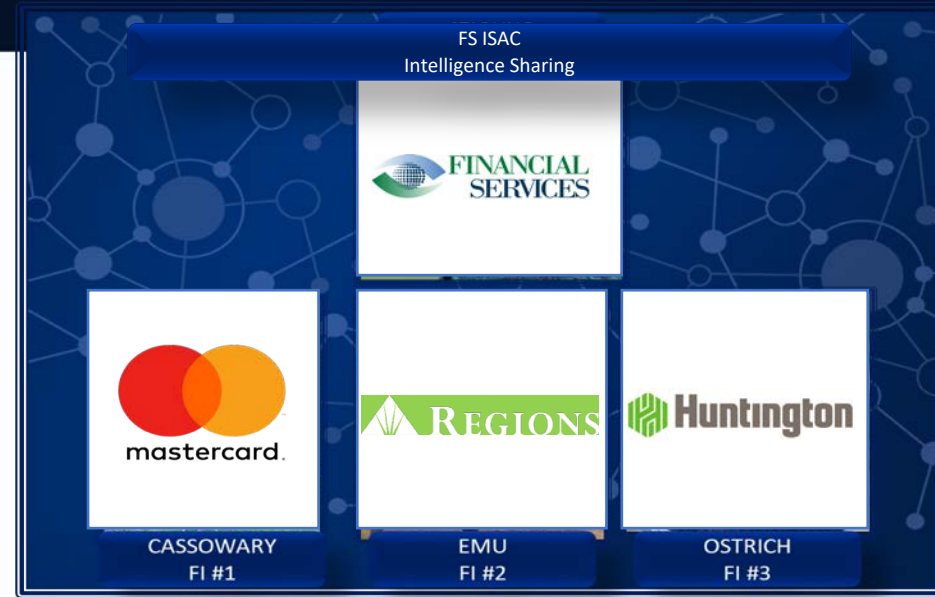
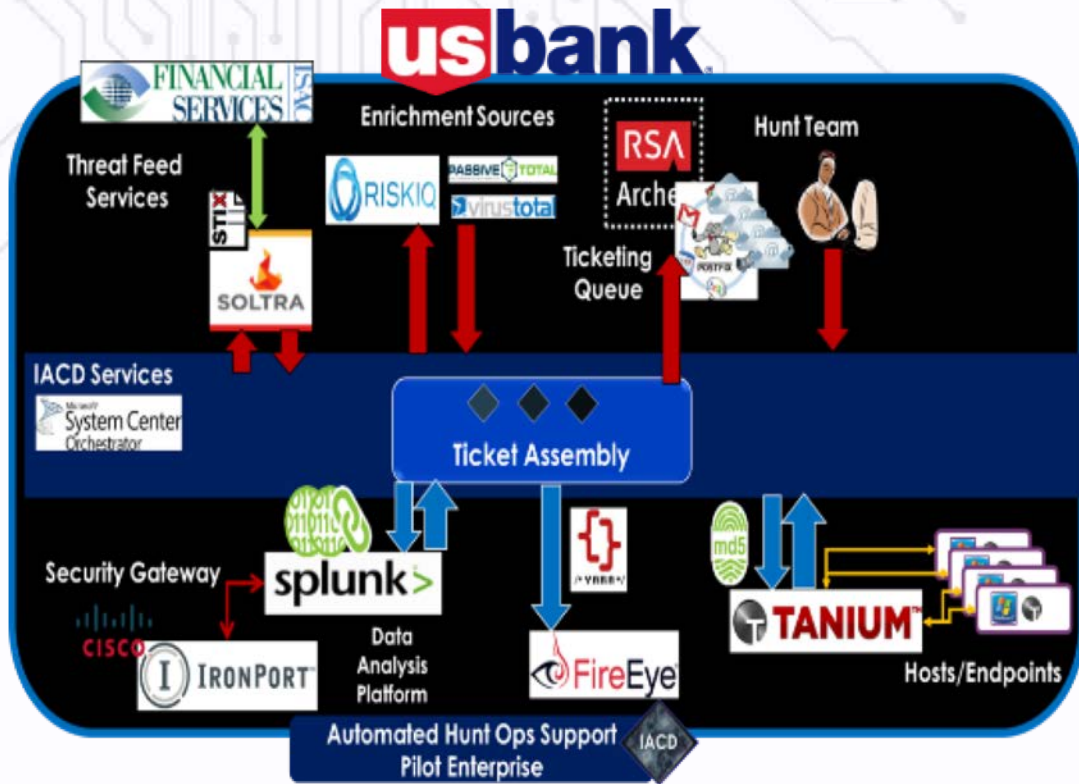
# Integrated Adaptive Cyber Defense Operationalization Lessons Learned



Harley Parkes

The Johns Hopkins University Applied Physics Laboratory

# Multi-pronged Pilot Efforts





# Organizational Lessons Learned

# Organizational Culture

**Security Automation and Orchestration (SAO) is a different way of doing business, not a technology upgrade**

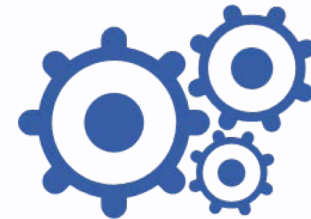
**The 3 most critical elements of a successful SA&O deployment are:**



**Visible  
Support for  
Automation at  
all levels of  
the  
organization**



**Willingness to  
Define and  
Modify  
Processes to  
gain efficiencies**



**Purchasing  
products and  
applications with  
Interoperability  
in Mind**

# Operational Readiness

**It takes more than just purchasing an orchestration product or platform to implement cybersecurity automation**



**Scalable processes – What if it executes 2000x a day instead of 20?**



**SAO skill sets - Do you have the expertise to design workflows? Integrate products and data sources? Implement security controls?**



**Evolving SOPs – How does the job change when analysts are freed from manual tasks? When they are expected to process more or different alerts/events?**

# Deployment Scope

**Define the critical elements of success (and failure) before you start**

- Define success and exit criteria
  - What must be achieved? When are you done? How will you know?
  - What must never happen? What if you need to de-scope?
- Identify key roles and responsibilities
  - Who are the stakeholders? Who needs to be included in the planning? What support is required?
- **Manage risk through proper planning**
  - **What are the test and evaluation requirements? How do you verify workflows fail safe? What happens if you need to go back to the current manual**



# Metrics and Measures

**Make sure to make your point – not just any point that can be made**

- Why are you deploying a new capability? What does it take to demonstrate value to different stakeholders?
- Capture baseline measurements or metrics for comparison!
- Forethought = success



# Communications

Transparency and consistent messaging are critical to success



- Open communications is key
  - Leverage modern technology
  - Maintain a shared understanding of goals and objectives
  - Needs to be a concerted, organized, deliberate effort by leadership
  - Establish a single, well-understood location for everyone to find finished products and materials





# Technical Lessons Learned

# Interoperability

Robust, open APIs remain the single most important criteria for current and future integration

- Implications for selection of products and services
- The **right** functionality **must** be exposed through the API to
  - Gain efficiencies via automation
  - Enable increased capabilities via integration
  - More readily leverage new functionality in existing operations



# Security Considerations

**Orchestration platforms have different models for security – make sure the one you buy meets your needs**

- Authentication of human and non-human entities
- Secure access/usage of credentials
- Integration with native or third-party security services

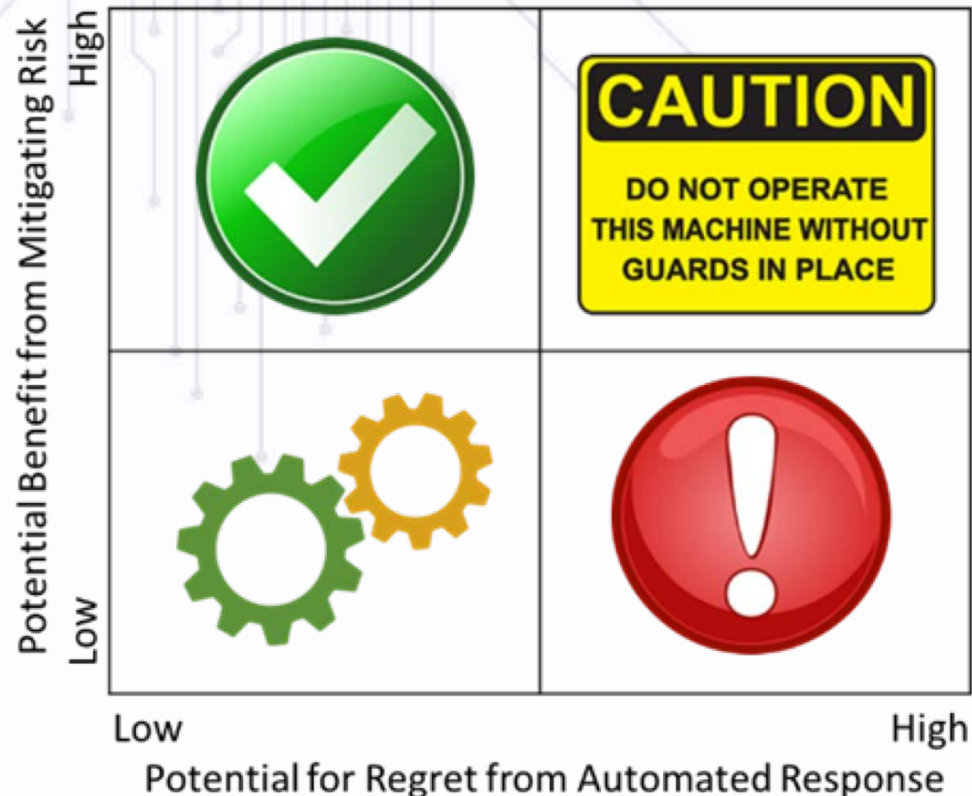


- **Some vendors off-load security functions to integrated products or the network**
- **Sometimes your end products and services do not support secure integration**

# Automated Response Actions

Focus on identification and execution of high-reward / low-regret response actions

Automated Response Action Benefit vs. Regret Matrix



High-Reward/Low-Regret: Where Automation is Focused Today



Low-Reward/Low-Regret: Best Place to Add Automated Response Actions



High-Reward/High-Regret: Risk Posture Defines Automation Opportunities



Low-Reward/High-Regret: Move it to Another Quadrant

# Actionable Information

## Share information that drives local response

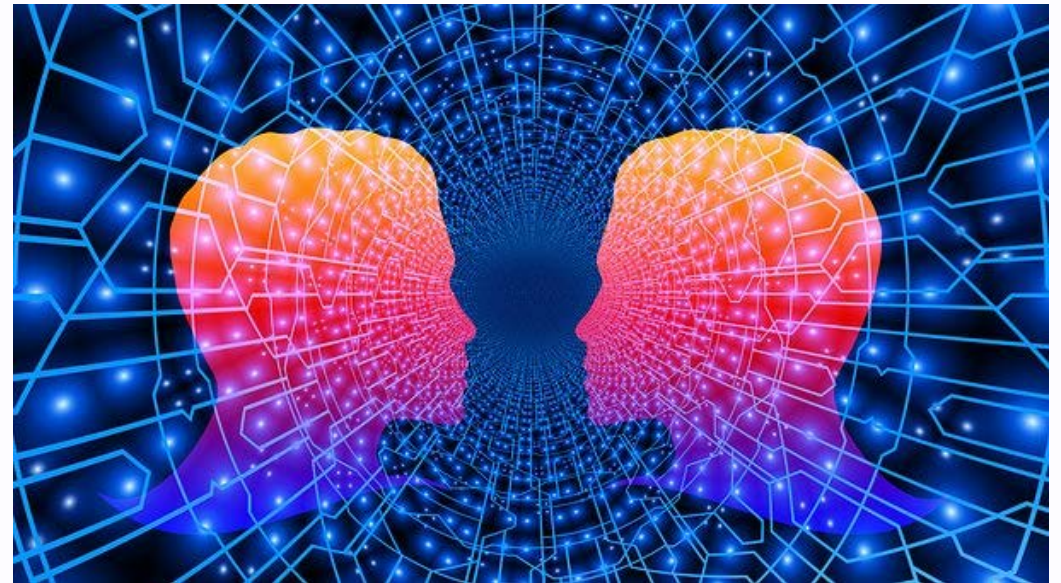


- Impact and risk tolerance are personal and local
  - Confidence scores are more actionable than risk scores
  - Most actionable information maps easily to local prioritization or defense processes
- Understand how consumers use the information you provide
  - Analysts vs. Defenders
  - Do they want your knowledge, perspective, or opinion?

# Sharing Models

Separate core content from context, and make both available in an automated fashion

- Multiple sharing models
  - Each user wants different information for different reasons at different times
  - Bring Your Own Ecosystem still applies
- **Core content drives initial action**
- **Context informs more advanced decision making**



# Trust

## Trust is derived from transparency and validation



- I am willing to trust a process I understand and agree with
- I am willing to trust peers I already have a relationship with
- I can develop trust in you through monitoring and oversight
- If you mislead me too often in the beginning, I may not make any effort to trust you

# Influencing Industry

## Make industry your partner, not your competitor

- Let industry be your innovator and scaling function
  - COTS is a given in every ecosystem
  - Transfer knowledge, not technology
  - Affordable sustainment
- Buy differently
  - Demand support for interoperability
  - Demand robust APIs
  - Ask how something new improves what you already have







# Actionable Information Sharing

“The real key is about translation”

# Integrated Cyber | Oct 2 & 3

Power of Community **and** Actionable Information Sharing

Keynote Speaker:

**Ms. Sherri Ramsay**

Consultant; Former Director  
NSA/CSS Threat Operations  
Center (NTOC)



# Integrated Cyber Fall 2018 | Oct. 2 & 3

## DAY 1: PANEL – ACTIONABLE INFORMATION SHARING

### Panelists:

**Moderator: Sherri Ramsay**  
Consultant; Former Director,  
NSA/CSS Threat Operations  
Center (NTOC)



**Jeff Aboud**  
Director Product  
Marketing  
Kenna Security



**John Jolly**  
President and CEO  
Syncurity



**Donnie Wendt**  
Security Engineer  
MasterCard



**Shawn Riley**  
CDO and CISO  
Darklight Cyber



## Shareable Workflows: Spreading and adoption of cyber workflows through reuse and sharing throughout the community



**Paul Laskowski**  
Senior Systems Engineer  
JHU/APL



**Bharathram Krishnan**  
Solutions Architect  
CyberSponse



## Adversary Playbooks



**Mike Harbison**  
Unit 42 Threat Researcher  
Palo Alto Networks



## Taking a Modern Approach to Security: What You've Always Done Isn't Sufficient Anymore



**Jeff Aboud**  
Director, Product Marketing  
Kenna Security



## STOP Chasing Indicators



**Josh Day**  
Senior Threat Hunter  
Accenture



**Brad Rhodes**  
Senior Threat Hunter  
Accenture





# Power of Community

We are committed to trust and  
collaboration across  
public and private sectors

# Integrated Cyber Fall 2018 | Oct. 2 & 3

## DAY 1: PANEL – POWER OF COMMUNITY

### Panelists:

**Moderator: Geoff Hancock**  
Chief Cybersecurity Executive  
Advanced Cybersecurity Group



**Larry Johnson**  
CEO  
CyberSponse

**CYBERSPONSE**  
ADAPTIVE SECURITY



**Curt Dukes**  
Executive Vice  
President and GM  
CIS

**CIS.** Center for Internet Security



**Cody Cornell**  
Cofounder and CEO  
Swimlane

**SWIMLANE**



**John Pescatore**  
Director Emerging  
Security Trends  
SANS

**SANS**

## Integrator COI Technical Talk - Tales from the Trenches: Use of a Cyber Range to overcome obstacles to SOAR / IACD Adoption



**Host: Cory Huyssoon**  
Systems Engineer  
JHU/APL



**Presenter: Tim Schaad**  
Executive Director, Advanced  
Cyber Range Environment and  
Cyber Range Services  
ManTech

## AETNA Entitlement, Identity, and Risk System (AEIRS)



**Jon Backus**  
Product Manager for AEIRS  
AETNA



## Power of Communities for the Evolution of Security Capabilities



**Lior Kolnik**  
Head of Security Research  
Demisto



## Reducing Healthcare Cyber Risk Using a Co SOAR-enabled Healthcare Community H-SOC



**Eric Eder**  
Founder & President  
Sequiris Group



**John Jolly**  
President and CEO  
Syncurity



## ational Awareness for ICS (MOSAICS), Functional Requirements Update



**Rich Scalco**  
Engineer  
SPAWAR Systems  
Center Atlantic



**Larry Cox**  
Engineer  
USPACOM (AECOM)



# Operationalization

- Scale it
- Transfer it
- Make it adoptable and sustainable



# Integrated Cyber Fall 2018 | Oct. 2 & 3

## DAY 1: FEATURED PANEL – HORIZONTAL INTEGRATION

### Panelists:

#### Moderator: Harley Parkes

Director, IACD Portfolio

Johns Hopkins University  
Applied Physics Laboratory



#### Efrain Ortiz

Director of Market &  
Technology Innovation  
Symantec



#### Naasief Edross

Sr. Technical Leader  
CISCO



#### Jason Mok

IACD Integration  
Team Deputy Lead  
JHU/APL



#### Michael Ward

Director, Security  
Engineering | Federal  
Palo Alto Networks



# Integrated Cyber Fall 2018 | Oct. 2 & 3

## DAY 2: PANEL – IMPLEMENTER INSIGHTS

### Panelists:

#### Moderator: Brett Waldman

Cybersecurity Innovator

Johns Hopkins University  
Applied Physics Laboratory



**PHOENIX**  
CYBERSECURITY

#### Matt Rodriguez

Cybersecurity  
Solutions Architect

Phoenix  
Cybersecurity



#### John Pescatore

Director Emerging  
Security Trends

SANS



#### Matt McFadden

Cyber Director  
General Dynamics  
Information  
Technology

**GENERAL DYNAMICS**  
Information Technology



#### Lior Kolnik

Head of  
Security  
Research  
Demisto

**DEMISTO**



#### Piero DePaoli

Senior Director,  
Security & Risk  
ServiceNow

**servicenow.**

# Integrated Cyber Fall 2018 | Oct. 2 & 3

## DAY 2: PANEL – SECOND ORDER BENEFITS OF OPEN INTEGRATION

### Panelists:

#### Moderator: Andrew Speirs

Senior Information Security Executive

Booz Allen Hamilton



#### Matt McFadden

Cyber Director  
General Dynamics  
Information  
Technology

**GENERAL DYNAMICS**  
Information Technology



#### Vince Crisler

CEO and Cofounder  
Dark<sup>3</sup>

**dark<sup>3</sup>**



#### Cody Cornell

Cofounder and CEO  
Swimlane

**SWIMLANE**



#### Chris Carsey

Senior Solutions  
Engineer  
CyberSponse

**CYBERSPONSE**  
ADAPTIVE SECURITY

### Low Regret Response Actions



**Kim Watson**

IACD Technical Director  
JHU/APL



**Geoff Hancock**

Chief Cybersecurity Executive  
Advanced Cybersecurity Group



### Addressing Both Sides of the Equation: Security Automation and Deception



**Donnie Wendt**

Security Engineer  
Mastercard



### The Future of Collaborative Security



**Cody Cornell**

Co-Founder and CEO  
Swimlane



**Pedro Haworth**

Head of Technology,  
Security Innovation Alliance  
McAfee



### Financial Sector Pilot Lessons Learned



**Charles Frick**

IACD Financial Sector  
Liaison  
JHU/APL



**Nam Le**

IACD Integration Team  
Lead  
JHU/APL



### Engineering Principles for Developing Advanced Cybersecurity Automations



**Tom Goetz**

Senior Cybersecurity  
Engineering  
Phoenix Cybersecurity



**Matt Rodriguez**

Cybersecurity Solutions  
Architect  
Phoenix Cybersecurity



### Understanding Resiliency Effects On Adversary Behaviors



**Shawn Riley**

CDO and CISO  
Darklight Cyber



### Experimenting with C2 Implementations



**Thomas Eskridge**

Associate Professor  
Florida Institute of  
Technology



**Marco Carvalho**

Dean, College of Engineering  
and Computing  
Florida Institute of  
Technology





# IACD Community Partners



Integrated Adaptive Cyber Defense is sponsored by the Department of Homeland Security and the National Security Agency in collaboration with The Johns Hopkins University Applied Physics Laboratory.

Our goal is to dramatically change the timeline and effectiveness of cyber defense via integration, automation, and information sharing.



<https://secwww.jhuapl.edu/iacd>



<https://www.linkedin.com/groups/8608114>



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